

# Valvoline Product Announcement

## VALVOLINE OPTIMIZES PREMIUM BLUE HD DIESEL ENGINE OIL TO NOW PROTECT EVEN MORE ENGINES



### WHAT TO KNOW:

- Valvoline has optimized the Premium Blue 15W-40 and 10W-30 HD motor oils to protect more engines than ever before. Now Premium Blue 15W-40 and 10W-30 will feature One Solution technology that protects diesel, gas and natural gas engines all with one formulation. The optimized formula will continue to feature the Cummins endorsement as well as feature other key approvals such as API CK-4, CJ-4 and CI-4 PLUS and API SP.

### WHAT DOES THIS MEAN?:

- Label refresh to highlight the new, optimized "One Solution" formula..
- Part Numbers for 1 Gallon and 2.5 Gallon items remain the same
- All Existing One Solution products will be obsoleted as the new formulation allows for SKU Rationalization and a simplified portfolio
- Premium Blue 5W-40 Heavy Duty Motor Oil will feature label updates to match the rest of the portfolio, but no changes to part numbers or formulations.



### WHEN WILL IT SHIP?

- The transition of the optimized formula and refreshed labels will begin in September, 2020. This will be a soft conversion for all 1 and 2.5 gallon SKUs, with no part number changes required.
- Larger pack sizes of Premium Blue (Bulk Box to Totes) will require part number changes. Accounts can begin to transition to the new part numbers when they are ready, but no later than September.
- All current Gen 1 One Solution products will be obsoleted in September, since the new optimized formula will meet the same needs.

Call 1-800-TEAM-VAL with questions



Endorsed and recommended by Cummins Inc.

## HEAVY DUTY

ONE SOLUTION FORMULA  
DIESEL GAS NATURAL GAS



# UPDATED LABELS



NEW



CURRENT



# SUPERIOR PROTECTION

## FOR HARDWORKING TRUCKS AND EQUIPMENT

### PART NUMBER DETAIL SHEET

Soft Conversion For All 1 And 2.5 Gallon Part Numbers Beginning September.  
Required Bulk Part Number Transition Detail Below.

Package Size	Material #	Description	Change Communication	Future Material #
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#### VALVOLINE PREMIUM BLUE HD 15W-40 MOTOR OIL

3/1 GALLON	773780	VAL PREM BLUE 8600 ES 15W40 3/1 GA	Optimized Formulation, Soft Transition - No Part # Change	773780
2/2.5 GALLON	881173	VAL PREM BLUE 8600 ES 15W40 2/2.5 GA	Optimized Formulation, Soft Transition - No Part # Change	881173
1/5 GA ABB	881049	VAL PREM BLUE 15W40 ABB 1/5 GA	Optimized Formulation, New Part Number	891025
PAIL	VV70506	VAL PREM BLUE 8600 ES 15W40 PL 5 GA	Optimized Formulation, New Part Number	891005
DRUM	VV70505	VAL PREM BLUE 8600 ES 15W40 DR 55 GAL	Optimized Formulation, New Part Number	891011

#### VALVOLINE PREMIUM BLUE HD 10W-30 MOTOR OIL

3/1 GALLON	818289	VAL PREM BLUE 8600 ES 10W30 3/1 GA	Optimized Formulation, Soft Transition - No Part # Change	818289
PAIL	851881	VAL PREM BLUE 8600 ES 10W30 PL 5 GA	Optimized Formulation, New Part Number	891015
DRUM	817317	VAL PREM BLUE 8600 ES 10W30 DR 55 GA	Optimized Formulation, New Part Number	891013

#### VALVOLINE PREMIUM BLUE HD 5W-40 FULL SYNTHETIC MOTOR OIL

3/1 GALLON	774038	VAL PREM BLUE EXTREME SYN 5W40 3/1 GA	Refresh Label	774038
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#### VALVOLINE PREMIUM BLUE OBSOLETE ITEMS

3/1 GALLON	885382	VAL PB ONE SOLUTION 9200 15W40 3/1 GA	*****Obsoleted*****
3/1 GALLON	885390	VAL PB ONE SOLUTION 9200 10W30 3/1 GA	*****Obsoleted*****
3/1 GALLON	874912	VAL PREM BLUE GEO M85 5W40 3/1 GA	*****Obsoleted*****
3/1 GALLON	875539	VAL PREM BLUE GEO M85 15W40 3/1 GA	*****Obsoleted*****

For additional questions call 1-800-TEAM- VAL

# FAQs



## Why change the formula? What's better about it?

In short, Everything! With the launch of the optimized Premium Blue One Solution Heavy Duty formula we created a product that meets or exceeds Premium Blue 8600 ES performance in Diesel Applications and now meets or exceeds Premium Blue One Solution 9200 in Natural gas engines. The optimized formula offers superior protection for Heavy Duty Diesel, Gas and Natural Gas Engines and the optimized formula allows us to protect more engines than ever before. In addition, the change allows Valvoline to simplify our HD portfolio by meeting the needs of the industry with fewer products.

## Will they be new part numbers?

For retail, all 1 Gallon and 2.5 Gallon SKUS will maintain the same part numbers. If your account orders larger bulk sizes (bulk boxes to totes) these items will require new part numbers.

## When can I expect to see these at my account?

The new formulations along with the updated labels will start to transition in September. Due to all small packs being a soft conversation, the exact timing will be dependent on inventory.

## Why Would I use a multi-fuel product when I only have Diesel Engines?

Premium Blue One Solution was formulated to tend to the need of each engine type independently. We developed Premium Blue One Solution formula first and foremost to have outstanding performance in each engine type. It meets and exceeds the performance of PB 8600 ES in diesel engines, Meets or exceeds the performance of PBOS 9200 in Natural gas engines and Meets or Exceeds the latest API SP standards for gasoline engines. Premium Blue One Solution Gen2, Endorsed by Cummins for CES 20086, is approved for Volvo VDS-4.5 and Detroit Diesel DFS 93K222 among others.

## Is this just the Current Valvoline One Solution 9200 Formulation?

No. This formula was specifically designed to meet the latest industry specs and features additional approvals and spec coverage than our current One Solution 9200 formulation.

## Can my customer top off with PB 8600?

Yes, because we formulated PBOS Gen2 to meet or exceed the performance of PB 8600 in diesel application, topping off switching to the new formula will not harm the engine. Note: The current PB 8600 ES should not be used in natural gas engines.

## Are we discontinuing the PB 9200 One Solution?

As we phase in our new Premium Blue One Solution Gen2, we will discontinue Premium Blue One Solution 9200 to simplify the portfolio since the one formula can now cover all applications. The accounts can begin to discontinue these part numbers and transition or link to the optimized Premium Blue product in September.

